



**BLUE VALLEY SCHOOLS**  
*Education Beyond Expectations*

**FINANCE AND OPERATIONS BOARD ADVISORY COMMITTEE  
MEETING MINUTES**

Date: April 6, 2023

Time: 7:30 a.m.

Place: Aspen Grove Elementary School

Members Present: Jason Anderson, Jason Gillam, Kyle Hayden, Sarah Holmes, Bob Johnson, Kasey Johnson, Jim McMullen, Michell Mitchell, Carrie Myers, Kelly Ott, Lou Pisani, Charles Rathbun, Tom Robinett, Tamara Sandage, Brenda Stasiulis, Jake Slobodnik

Members Absent: Farah Azaz, Patrick Hurley, Jeremy McFadden

Guests Present: Katie Collier

**1. Welcome and Agenda**

- 2. Student Fees for 2023 - 2024** – Katie Collier, Deputy Superintendent Learning presented the District Student Fees for 2023-2024.

**Transportation, Facility Rental and Food Service Fees for 2022/23**

Jason Gillam, Director of Business Operations provided an update on the Transportation and Facility Rental Fees for 2023-24. Student Transportation Fees are reviewed on an annual basis. Due to multiple years of contract cost increases, we are recommending a minimal change to the early pay rates (before July 1). The regular pay rates (after July 1) are not changing. Most registered pay riders sign up by the July 1 deadline. The recommendation for the roundtrip service for one student by the early pay deadline is to be \$335 in 2023-24 compared to \$315 in 2022-23. The other related fees for half day or additional siblings are recommended to change proportionately.

Facility Scheduling Fees are reviewed on an annual basis. After a current review, we have a number of minimal facility fee increases to better offset increased utility and consumable costs. Most space types that saw increases only went up a couple of dollars. Miscellaneous fees had one change with the reduction of field lights to \$30 which covers our costs and should promote more usage. All labor support fees increased to better align with recent pay raises. The facility fee changes are expected to generate approximately \$84,000 in additional revenue to offset expenses.

Charles Rathbun, Director of Food and Nutrition Services provided an update on recommended meal prices for the 2023-2024 school year. Upon current review, we are recommending not increasing student breakfast, lunch, and milk prices for the 2023-2024 school year. It is required to

increase adult breakfast and lunch prices \$.10 since these meals can't be subsidized by the National School Breakfast and Lunch program. Based on the Food and Nutrition current financial position it is recommended to spend down some of the department's reserve and not increase costs to Blue Valley families. Food and Nutrition Services will continue to closely manage operating expenses and evaluate the department's financial position next school year.

3. **Bids and Contracts** – Director of Business Operations, Jason Gillam and Director of Facilities and Operations, Jake Slobodnik, presented the following:

### **DESIGN & CONSTRUCTION CONTRACTS**

**Aubry Bend Middle Multi-Purpose Addition** – from Zimmerman Construction Co. Inc. for ABM (Bond \$5,687,900.00 Estimated)

**Construction Phase Material Testing** – from Kruger Technologies Inc. for ABM (Bond \$25,000.00 Estimated)

**High Plains Room – Wall build out for additional display screen** – from The Wilson Group for District Office (Capital Outlay \$2,411.13 Estimated)

**Investigate and design renovations at Transportation North** – from KC Architects, LLC for Transportation North (Capital Outlay \$122,500.00 Estimated)

**Shade Structure for outdoor space at Oak Hill Elementary** – from Athco Acquisition Corp. for OHE (Gift Fund \$32,355.00 Estimated)

### **BIDS**

**20027 HS Vending Contract RFP - Year 4 of 5 (2022-23)** – from Heartland Coca-Cola for High Schools (Activity Funds/Sponsorship \$20,000.00 Est. Revenue)

**21022 Disaster Mitigation and Restoration Services** – Year 3 of 5 (2023-24) from Frontier Restoration, NCRI, ServiceMaster, Zipco for District Wide (General Fund \$200,000.00 Estimated)

**23025 Journalism Cameras** – from B&H Photo \$9,102.35 and Adorama \$26,807.40, for BVW and BVNW (Capital Outlay \$35,909.75)

**E-rate Bid# Form 470 Bid 210008675 Internet Services** – Year 3 of 5, from AT&T for District Wide (General Fund \$72,000.00 Estimated)

**E-rate Bid# 170065244 Voice trunking services** – from AT&T for District Wide (General Fund \$21,600.00 Estimated)

### **STATE & LOCAL CONTRACTS – PURCHASES**

**CDW-G** – This purchase is for Aruba wireless switches that will be installed in the data center to enhance the district network. (Bond \$44,684.00 Estimated)

**Dell Computer Corp** – This purchase is for High School Business Labs (Programming & Graphics) end of life replacement computers and Kitchen Point of Sale computer replacements. (Bond/Food Service \$576,359.10 Estimated)

**Southwest Solutions Group** - This purchase is for a material lift to be installed at the Logistics Center to enable staff to move pallets from ground level to the mezzanine level in a caged-in pallet lift. (Food Service/Capital Outlay \$101,161.30 Estimated)

## CURRICULUM

**Lexia Voyager Sopris Inc.** - This contract is for a 3-year licensing agreement for Acadience Learning Online. This platform houses our reading screener and progress monitoring tools at elementary. (Capital Outlay)

2022/2023

N/A

2023/2024 – 2025/2026

\$205,275.00 Estimated

## CONTRACTS

**Agile Sports Technologies** - Purchase of renewal Hudl Subscriptions for the High School buildings. Hudl allows for sports teams to have video and sports analytics. (Activity Funds)

2022/2023

\$47,000.00 Estimated

2023/2024

\$50,000.00 Estimated

**Allen, Gibbs & Houlik, LC** - Allen, Gibbs, and Houlik (AGH) will provide audit services for the District's financial statement audit and the Activity Funds agreed upon procedures audit for the FYE June 30, 2023. (General Fund)

2022/2023

\$57,290.00

2023/2024

\$75,000.00 Estimated

**College Board-** Advanced Placement Testing - paid by parents through activity accounts. (Activity Funds)

2022/2023

\$420,440.00 Estimated

2023/2024

\$420,440.00 Estimated

**College Board-** PSAT NMSQT testing for sophomores and juniors who opt-in to testing at each of the five high schools. (Activity Funds)

2022/2023

\$39,795.00

2023/2024

\$41,690.00 Estimated

**College Board-** PSAT 8/9 for all 9 Blue Valley middle schools to be given to all 8th grade students. (The test is digital in 23-24) (Capital Outlay)

2022/2023

\$23,800.00 Estimated

2023/2024

\$25,200.00 Estimated

**Egencia** - Egencia provides a travel management solution for meeting the travel needs of our district employees. This system streamlines our process and provides information on travel-related expenditures. (General Funds)

2022/2023

\$20,000.00 Estimated

2023/2024

\$20,000.00 Estimated

**Elavon** - Estimated annual credit card processing fees through Elavon for online student fees collected through ParentVue. A \$2 fee per transaction is collected from the payees to offset the Elavon fees. (General Fund)

2022/2023

\$75,000.00 Estimated

2023/2024

\$75,000.00 Estimated

**Instructure Inc.** - This is year two of a five-year contract for Canvas learning management system for teachers and students. The contract includes Canvas Cloud Subscription and Arc Cloud Subscription. (Capital Outlay)

2022/2023

\$210,060.00

2023/2024

\$218,416.50 Estimated

**Johnson County Community College** - This is an extension of the MOU for our Career Ready Partnership with Johnson County Community College. This partnership allows high school juniors and seniors to attend courses at JCCC. This is year two of a two-year extension. (General Fund)

2022/2023

\$88,979.81

2023/2024

\$175,000.00 Estimated

**Lakemary Center** - A student with an IEP requires a more restrictive educational setting. This student will attend Lakemary for the remainder of the 2022-2023 SY (BF) (SPED)

2021/2022

N/A

2022/2023

\$22,630.00 Estimated

**Quantum Health Professionals Inc.** - Cost associated with contracting with Southeast Kansas Education Center (Greenbush) for 23-24 virtual academy option for students. (SPED)

2021/2022

N/A

2022/2023

\$26,880.00 Estimated

**Renaissance Learning** -This is year 2 of a 3-year agreement for EduClimber. (Formerly owned by Illuminate Education, and now owned by Renaissance Learning). This is an intervention and data dashboard tool that is necessary for our required implementation of a tiered system of supports (as required for our accreditation) (Capital Outlay)

2022/2023  
\$136,740.00

2023/2024  
\$119,490.00

**Southeast Kansas Education Center (Greenbush)** - Cost associated with contracting with Southeast Kansas Education Center (Greenbush) for 23-24 virtual academy option for students. (ESSER)

2022/2023  
\$83,000.00 Estimated

2023/2024  
\$98,750.00 Estimated

**Southeast Kansas Education Center (Greenbush)** - This agreement was reported in March 2023 for the Xello platform which will be used as part of our accreditation process, and IPS (Individual Plan of Study) for each student. (Capital Outlay)

2022/2023  
N/A

2023/2024  
\$62,489.40 Yr 1 of 3

**TPR Education/The Princeton Review** - Contract with TPR Education (Princeton Review) to provide materials for ACT/SAT prep class at each school - parents pay the course fee to schools and schools pay Princeton Review. (Activity Funds)

2022/2023  
\$48,213.00 Estimated

2023/2024  
\$29,700.00 Estimated

**Turnitin** - Turnitin is plagiarism software that the five high schools use. It includes a Canvas integration when students submit assignments through the application. This is a renewal and is year one of a three-year agreement. (Learning Resources)

2022/2023  
\$24,804.40

2023/2024  
\$25,083.00

**University of Kansas Hospital Authority** - Year 5 of 5-year agreement, with three-year extension to expire 5/31/2027. The University of Kansas Health System is to provide athletic training services to our five high schools and nine middle schools. (Activity Funds)

2022/2023  
\$45,000.00

2023/2024  
\$45,000.00

**YouScience** - A licensing contract with YouScience for the 23-24 academic year. This license will allow for our CTE staff to administer pre and post assessment on content and skills aligned with KSDE course competencies. (Vocational Ed Funds)

2021/2022  
N/A

2022/2023  
\$25,186.87

Next Finance & Operations Committee meeting is scheduled for Thursday, May 4, 2023, at 7:30 a.m. in the Board Conference Room.